

# Examples concerning Information on Costs and Associated Charges for Investment and Ancillary Services Provided in Relation to Derivative Financial Instruments and Securities at Capital Markets of Tatra banka, a.s.



(hereinafter the “Information on Costs and Charges”)

Valid and effective from 3 January 2018

## Examples to paragraph 1. Information on Costs and Charges

### Example 1

Type of investment service:	<b>Dealing on own account</b>
Type of financial instrument:	<b>Foreign exchange derivative</b>
Trade type (under Agreement):	<b>Term currency trade (conversion)</b>
Type of product:	Non-delivery forward transaction opening
Invested amount (nominal value of forward):	<b>EUR 1,000,000</b>
Forward exchange rate:	USD 1.1520 per EUR 1
Settlement date (recommended holding period):	2.1.2019 (1 year)

Client and the Bank concluded Term currency trade – Non-delivery forward transaction opening under Agreement, where on the settlement date the client sells to the Bank EUR 1,000.000 and purchases USD at the agreed forward exchange rate of USD 1.1520 per EUR 1, without physical delivery, with settlement to/from the client’s current account maintained with the Bank in EUR.

### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of investment service “dealing on own account” under paragraph 1.1. Information on Costs and Charges + Product costs under paragraph 1.2.1.a) Information on Costs and Charges = 0 + (1.00% x EUR 1,000,000) = EUR 10,000
Ongoing costs:	EUR 0
One-off exit costs:	EUR 0

### Overview of costs over time and their composition:

Table of costs No. 1	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
<b>Costs of investment service</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Product costs</b>	EUR 10 000.00 (1.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 10 000.00 (1.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 10 000.00 (1.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 10 000.00 (1.00%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 0.00 (0.00%)	-	<b>EUR 0.00 (0.00%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 0.00 (0.00%)</b>

**Description:** Total costs borne by the client associated with this transaction amount up to EUR 10,000 (1.00% from invested amount EUR 1,000,000). The cumulative effect of the total cost on return of the client’s investment is therefore maximum **1.00% p.a.** The costs **are already included in forward exchange rate** USD 1.1520 per EUR 1 and cover the Bank’s costs of manufacturing, upgrading, selling and managing the product concerned.

**Note:** If client closes non-delivery forward transaction, then total costs borne by the client for Term currency trade – Non-delivery forward transaction closing are up to 1.00% from transaction volume under paragraph 1.2.1.a) Information on Costs and Charges.

## Example 2

Type of investment service:	<b>Dealing on own account</b>
Type of financial instrument:	<b>Foreign exchange derivative</b>
Trade type (under Agreement):	<b>Option trade</b>
Type of product:	Currency option European style
Invested amount (nominal value of option):	<b>EUR 1,000,000</b>
Strike rate (relevant exchange rate):	USD 1.2000 per EUR 1
Option premium:	EUR 50,000 (5% from nom. value of option)
Settlement date (recommended holding period):	2.1.2019 (1 year)

Client and the Bank concluded Option trade under Agreement – client purchased Currency option PUT European style with the strike rate of USD 1.2000 per EUR 1, for which the client paid the Bank the option premium amounting to EUR 50,000 (5% from nominal value of option) from his/her current account maintained with the Bank in EUR.

### Výpočet celkových nákladov/poplatkov na ťarchu klienta:

One-off entry costs:	Costs of investment service “dealing on own account” under paragraph 1.1. Information on Costs and Charges + Product costs under paragraph 1.2.2.a) Information on Costs and Charges = 0 + (2% x EUR 1,000,000) = EUR 20,000
Ongoing costs:	EUR 0
One-off exit costs:	EUR 0

Overview of costs over time and their composition:

Table of costs No. 2	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
<b>Costs of investment service</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Product costs</b>	EUR 20 000.00 (2.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 20 000.00 (2.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 20 000.00 (2.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 20 000.00 (2.00%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 0.00 (0.00%)	-	<b>EUR 0.00 (0.00%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 0.00 (0.00%)</b>

**Description:** Total costs borne by the client associated with this transaction amount up to EUR 20,000 (2% from invested amount EUR 1,000,000). The cumulative effect of the total cost on return of the client's investment is therefore maximum **2% p.a.** The costs **are already included in the option premium** of EUR 50,000 and cover the Bank's costs of manufacturing, upgrading, selling and managing the product concerned.

**Note:** If client sells currency option, then total costs borne by the client for this option trade are up to 2% from invested amount under paragraph 1.2.2.a) Information on Costs and Charges.

### Example 3

Type of investment service:	<b>Dealing on own account</b>
Type of financial instrument:	<b>Interest rate derivative</b>
Trade type (under Agreement):	<b>IRS trade</b>
Type of product:	Amortizing Interest Rate Swap
Invested amount (amount of principal for first interest period):	<b>EUR 1,000,000</b>
First (fixed) interest rate/frequency of payment:	1.40% p.a. /quarterly
Second (variable) interest rate/frequency of payment:	3-month EURIBOR /quarterly
Ending date of trade (recommended holding period):	3.1.2028 (10 years)

Client and the Bank concluded Amortizing Interest Rate Swap under Agreement, where he/she acts as purchaser – paying interest on the basis of the first (fixed) interest rate and the Bank acts as the seller in the trade – paying interest on the basis of the second (variable) interest rate, from a predetermined amortized principal in the agreed currency and at a predetermined repayment interval over the entire 10-year trade period, with financial settlement to/from client's current account maintained with the Bank in EUR.

#### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of investment service “dealing on own account” under paragraph 1.1. Information on Costs and Charges + Product costs under paragraph 1.2.3.a) Information on Costs and Charges = 0 + (5% x EUR 1,000,000) = EUR 50,000
Ongoing costs:	EUR 0
One-off exit costs:	EUR 0

Overview of costs over time and their composition:

Table of costs No. 3	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
<b>Costs of investment service</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Product costs</b>	EUR 50 000.00 (5.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 50 000.00 (5.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 50 000.00 (5.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 50 000.00 (5.00%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 0.00 (0.00%)	-	<b>EUR 0.00 (0.00%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 0.00 (0.00%)</b>

**Description:** Total costs borne by the client associated with this transaction amount up to EUR 50,000 (5% from invested amount EUR 1,000,000). The cumulative effect of the total cost on return of the client's investment is up to **5,00% p.a.** (in the 1st year of the client's investment, when all costs are reported). Average cumulative effect of the total cost on return of the client's investment when converted to a full 10-year trade term (recommended holding period) is up to **0,50% p.a.** The costs **are already included in the fixed interest rate** of 1,40% p.a. and cover the Bank's costs of manufacturing, upgrading, selling and managing the product concerned.

**Note:** The costs do not include potential costs or fees concerning early termination of transaction

#### Example 4

Type of investment service:	<b>Dealing on own account</b>
Type of financial instrument:	<b>Interest rate derivative</b>
Trade type (under Agreement):	<b>Special trade</b>
Type of product:	Amortizing Interest Rate Cap
Invested amount (nominal value of Cap for first interest period):	<b>EUR 1 000 000</b>
Reference interest rate:	3-month EURIBOR
Strike interest rate:	0.25% p.a.
Premium:	EUR 100,000 (10% from nom. value of Cap for first interest period)
Ending date of trade (recommended holding period):	3.1.2028 (10 years)

Client and the Bank concluded Amortizing Interest Rate Cap under Agreement, where he/she acts as purchaser and which guarantees the maximum level of the reference interest rate at the level 0.25% p.a. (strike interest rate). For the Amortizing Interest Rate Cap, the client pays the Bank the premium of EUR 100,000 from his/her current account maintained with the Bank in EUR.

#### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of investment service "dealing on own account" under paragraph 1.1. Information on Costs and Charges + Product costs under paragraph 1.2.6.a) Information on Costs and Charges = 0 + (5% x EUR 1,000,000) = EUR 50,000
Ongoing costs:	EUR 0
One-off exit costs:	EUR 0

#### Overview of costs over time and their composition:

Table of costs No. 4	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
Costs of investment service	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
Product costs	EUR 50 000.00 (5.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 50 000.00 (5.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
FX costs	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 50 000.00 (5.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 50 000.00 (5.00%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 0.00 (0.00%)	-	<b>EUR 0.00 (0.00%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 0.00 (0.00%)</b>

**Description:** Total costs borne by the client associated with this transaction amount up to EUR 50,000 (5% from invested amount EUR 1,000,000). The cumulative effect of the total cost on return of the client's investment is up to **5% p.a.** (in the 1st year of the client's investment, when all costs are reported). Average cumulative effect of the total cost on return of the client's investment when converted to a full 10-year trade term (recommended holding period) is up to **0.50% p.a.** The costs **are already included in the premium** amounting to EUR 100,000 and cover the Bank's costs of manufacturing, upgrading, selling and managing the product concerned.

**Note:** The costs do not include potential costs or fees concerning early termination of transaction.

## Examples to paragraph 2. Information on Costs and Charges

### Example 5

Type of investment service:	<b>Dealing on own account</b>
Type of financial instrument:	<b>bond issued by the Bank</b>
Trade type (under Agreement):	Trade with securities
Invested amount (Total nominal value):	<b>EUR 10,000</b>
Price:	100%
Bond maturity (recommended holding period):	2.1.2023 (5 years)

Client purchases bond issued by the Bank with total nominal value of EUR 10,000 at the price of 100% of the total nominal value with financial settlement from the current account of the client maintained with the Bank in EUR. Client has an Investment Account maintained with the Bank.

#### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of investment service „dealing on own account“ under paragraph 2.1.1.a) Information on Costs and Charges + Product costs under paragraph 2.2.a) Information on Costs and Charges = 0 + 0 = EUR 0
Ongoing costs:	Costs of ancillary service „safekeeping and administration of financial instruments for the account of clients, including custodianship and related services“ <sup>1</sup> = 0.08% x EUR 10,000 = 8 EUR or at least EUR 40
One-off exit costs:	EUR 0

#### Overview of costs over time and their composition:

<b>Table of costs No. 5</b>	<b>One-off entry costs</b>	<b>Ongoing costs</b>	<b>One-off exit costs</b>	<b>Total costs</b>
<b>Costs of investment and ancillary service</b>	EUR 0.00 (0.00%)	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	EUR 40.00 0.40%
<b>Product costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 0.00 (0.00%)	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	<b>EUR 40.00 (0.40%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 40.00 (0.40%)	-	<b>EUR 40.00 (0.40%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	<b>EUR 40.00 (0.40%)</b>

**Description:** Total annual costs borne by the client during the course of the investment amount to EUR 40 (0.40% from invested amount EUR 10,000). The cumulative effect of the total costs on return of the client's investment is therefore maximum **0.40% p.a.**

### Example 6

Type of investment service:	<b>Dealing on own account</b>
Type of financial instrument:	<b>bond issued by third party</b>
Trade type (under Agreement):	Trade with securities
Invested amount (Total nominal value):	<b>EUR 10,000</b>
Price:	100%
Bond maturity (recommended holding period):	2.1.2023 (5 years)

Client purchases bond issued in Austria with total nominal value of EUR 10,000 at the price of 100% of the total nominal value with financial settlement from the current account of the client maintained with the Bank in EUR. Client has an Investment Account maintained with the Bank.

#### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of investment service “dealing on own account” under paragraph 2.1.2.a) Information on Costs and Charges = 3% x EUR 10,000 = EUR 300
Ongoing costs:	Costs of ancillary service „safekeeping and administration of financial instruments for the account of clients, including custodianship and related services“ <sup>1</sup> = 0.20% x EUR 10,000 = EUR 20 or at least EUR 40
One-off exit costs:	EUR 0

#### Overview of costs over time and their composition:

Table of costs No. 6	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
<b>Costs of investment and ancillary service</b>	EUR 300.00 (3.00%)	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	EUR 340.00 3.40%
<b>Product costs</b>	n/a (n/a)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 300.00 (3.00%)	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	<b>EUR 340.00 (3.40%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 40.00 (0.40%)	-	<b>EUR 40.00 (0.40%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	<b>EUR 40.00 (0.40%)</b>

**Description:** Total annual costs borne by the client during the course of the investment amount from EUR 40 to EUR 340 (from 0.40% to 3.40% from invested amount EUR 10,000). The cumulative effect of the total cost on return of the client’s investment is therefore maximum **3.40% p.a.**

**Note:** If client sells the security, then total costs borne by the client for this security trade are up to 3% from transaction volume under paragraph 2.1.2.a) Information on Costs and Charges.

### **Example to paragraph 3. Information on Costs and Charges**

#### **Example 7**

Type of ancillary service:	<b>Foreign exchange services where these are connected to the provision of investment services</b>
Trade type (under Agreement):	<b>Spot currency trade (conversion)</b>
Type of product:	Conversion for purchase/sell of security
Invested amount (nominal value of trade):	<b>USD 11,500</b>
Exchange rate:	USD 1.1500 per EUR 1
Settlement date (recommended holding period):	5.1.2018 (T+2 business days)

Client wants to buy a security in the total nominal value of USD 11,500. The client does not have a dollar current account in the Bank, and the Bank offers the client the opportunity to agree on currency conversion to buy the required amount of USD (for the purpose of buying a security). The client uses this option and sells EUR and purchases USD 11,500 at the relevant (spot) exchange rate USD 1.1500 per EUR 1, with a financial settlement from his current account maintained with the Bank in EUR.

#### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of ancillary service “foreign exchange services where these are connected to the provision of investment services” under paragraph 3.1. Information on Costs and Charges + Foreign exchange costs under paragraph 3.2.a) Information on Costs and Charges = 0 + (1.00% x USD 11,500) = 115 USD
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To convert the costs into EUR the **using foreign exchange “mid” conversion rate** according to the exchange rate list of the Bank valid on the transaction date will be applied (for purpose of example the exchange rate USD 1.1520 per EUR 1 will be used).

Conversion of the costs to EUR:  $115 \text{ USD} / 1.1520 = \text{EUR } 99.83$

To convert the invested amount to EUR the agreed exchange rate USD 1.1500 per EUR 1 will be applied.

Conversion of the invest. amount to EUR:  $\text{USD } 11,500 / 1.1500 = \text{EUR } 10,000$

Overview of costs over time and their composition:

<b>Table of costs No. 7</b>	<b>One-off entry costs</b>	<b>Ongoing costs</b>	<b>One-off exit costs</b>	<b>Total costs</b>
<b>Costs of ancillary service</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Product costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
<b>FX costs</b>	EUR 99.83 (1.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 99.83 1.00%
<b>Costs in the first year of the investment</b>	EUR 99.83 (1.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 99.83 (1.00%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 0.00 (0.00%)	-	<b>EUR 0.00 (0.00%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	<b>EUR 0.00 (0.00%)</b>

**Description:** Total costs borne by the client associated with this transaction amount up to 115 USD (1.00% from invested amount USD 11,500), or after conversion to EUR up to maximum amount of EUR 99.83 (1.00% from converted invested amount of EUR 10,000). The cumulative effect of the total cost on return of the client's investment is therefore maximum 1.00% p.a. The costs **are already included in the exchange (spot) rate** USD 1.1500 per EUR 1 and cover the Bank's costs of manufacturing, upgrading, selling and managing the product concerned.

## Examples to paragraph 4. Information on Costs and Charges

### **Example 8**

Type of investment service: **Reception and transmission of orders in relation to one or more financial instruments**

Type of financial instrument: **non-complex security (share/bond)**

Trade type (under Agreement): **Commission agreement (procurement of purchase/sale of securities)**

Invested amount: **EUR 10,000**

Client purchases on his own initiative 1,000 pieces of shares issued in Germany at a price of EUR 10 per share through a regulated market for a financial settlement from the client's current account held with the Bank in EUR. Client has an Investment Account maintained with the Bank.

#### Calculation of total costs/fees borne by the client:

One-off entry costs: Costs of investment service "reception and transmission of orders in relation to one or more financial instruments" under paragraph 4.3.a) Information on Costs and Charges = 1.50% x EUR 10,000 = EUR 150

Ongoing costs: Costs of ancillary service „safekeeping and administration of financial instruments for the account of clients, including custodianship and related services“<sup>1</sup> = 0,20% x EUR 10,000 = EUR 20 or at least EUR 40

One-off exit costs: EUR 0

#### Overview of costs over time and their composition:

<b>Table of costs No. 8</b>	<b>One-off entry costs</b>	<b>Ongoing costs</b>	<b>One-off exit costs</b>	<b>Total costs</b>
<b>Costs of investment and ancillary service</b>	EUR 150.00 (1.50%)	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	EUR 190.00 1.90%
<b>Product costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 150.00 (1.50%)	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	<b>EUR 190.00 (1.90%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 40.00 (0.40%)	-	<b>EUR 40.00 (0.40%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	<b>EUR 40.00 (0.40%)</b>

**Description:** Total annual costs borne by the client during the course of the investment amount from EUR 40 to EUR 190 (from 0.40% to 1.90% from invested amount EUR 10,000). The cumulative effect of the total cost on return of the client's investment is therefore maximum **1.90% p.a.**

**Note:** If client sells the security, then the Bank's consideration for the sale of a security issued abroad is up to 1.50% from transaction volume, min. EUR 80 under paragraph 4.3.a) Information on Costs and Charges.



### Example 9

Type of investment service:	<b>Reception and transmission of orders in relation to one or more financial instruments</b>
Type of financial instrument:	<b>bond</b>
Trade type (under Agreement):	Commission agreement (procurement of purchase/sale of securities)
Invested amount:	<b>EUR 10,000</b>

Client buys bonds issued by Raiffeisen Bank International AG with total nominal value of EUR 10,000 at the price of 100% of the total nominal value with financial settlement from the current account of the client maintained with the Bank in EUR. Client has an Investment Account maintained with the Bank. Bank accepts one-off incentive for sale of the product amounting to 0.1% from invested amount.

#### Calculation of total costs/fees borne by the Client:

One-off entry costs:	Costs of investment service "reception and transmission of orders in relation to one or more financial instruments" under paragraph 4.3.a) Information on Costs and Charges + Product costs of issuer (information from issuer) <sup>2</sup> = (1.50% x EUR 10,000) + EUR 30 = EUR 180
Ongoing costs:	Costs of ancillary service „safekeeping and administration of financial instruments for the account of clients, including custodianship and related services“ <sup>1</sup> = 0.20% x EUR 10,000 = EUR 20 or at least EUR 40
One-off exit costs:	EUR 0

#### Overview of costs over time and their composition:

Table of costs No. 9	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
<b>Costs of investment and ancillary service</b>	EUR 150.00 (1.50%)	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	EUR 190.00 1.90%
<b>Product costs</b>	EUR 30.00 (0.30%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 30.00 (0.30%)
- thereof inducements	EUR 10.00 (0.10%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 10.00 (0.10%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 180.00 (1.80%)	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	<b>EUR 220.00 (2.20%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 40.00 (0.40%)	-	<b>EUR 40.00 (0.40%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	<b>EUR 40.00 (0.40%)</b>

**Description:** Total annual costs borne by the client during the course of the investment amount from EUR 40 to EUR 220 (from 0.40% to 2.20% from invested amount EUR 10,000). The cumulative effect of the total cost on return of the client's investment is therefore maximum **2.20% p.a.**

**Note:** If client sells the security, then the Bank's consideration for the sale of a security issued abroad is up to 1.50% from transaction volume, min. EUR 80 under paragraph 4.3.a) Information on Costs and Charges.

### Example 10

Type of investment service:	<b>Reception and transmission of orders in relation to one or more financial instruments</b>
Type of financial instrument:	<b>investment certificate</b>
Trade type (under Agreement):	Commission agreement (procurement of purchase/sale of securities)
Invested amount:	<b>EUR 10,000</b>

Client purchases on his own initiative 1,000 investment certificates issued in Austria at a price of EUR 10 per unit through a regulated market. Client has an Investment Account maintained with the Bank. Bank accepts one-off incentive for sale of the product amounting to 0.2% from invested amount.

#### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of investment service “reception and transmission of orders in relation to one or more financial instruments” under paragraph 4.3.a) Information on Costs and Charges + Product costs of issuer (information from issuer) <sup>2</sup> = (1.50% x EUR 10,000) + EUR 30 = EUR 180
Ongoing costs:	Costs of ancillary service „safekeeping and administration of financial instruments for the account of clients, including custodianship and related services“ <sup>1</sup> = 0.80% x EUR 10,000 = EUR 80
One-off exit costs:	EUR 0

Overview of costs over time and their composition:

Table of costs No. 10	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
<b>Costs of investment and ancillary service</b>	EUR 150.00 (1.50%)	EUR 80.00 (0.80%)	EUR 0.00 (0.00%)	EUR 230.00 2.30%
<b>Product costs</b>	EUR 30.00 (0.30%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 30.00 (0.30%)
- thereof inducements	EUR 20.00 (0.20%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 20.00 (0.20%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 180.00 (1.80%)	EUR 80.00 (0.80%)	EUR 0.00 (0.00%)	<b>EUR 260.00 (2.60%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 80.00 (0.80%)	-	<b>EUR 80.00 (0.80%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 80.00 (0.80%)	EUR 0.00 (0.00%)	<b>EUR 80.00 (0.80%)</b>

**Description:** Total annual costs borne by the client during the course of the investment amount from EUR 80 to EUR 260 (from 0.80% to 2.60% from invested amount EUR 10,000). The cumulative effect of the total cost on return of the client’s investment is therefore maximum **2.60% p.a.**

**Note:** If client sells the security, then the bank’s consideration for the sale of a security issued abroad is up to 1.50% from transaction volume, min. EUR 80 under paragraph 4.3.a) Information on Costs and Charges.

### Example 11

Type of investment service:	<b>Execution of orders on behalf of clients</b>
Type of financial instrument:	<b>investment certificate</b>
Trade type (under Agreement):	Commission agreement (procurement of purchase/sale of securities)
Invested amount:	<b>EUR 10,000</b>

Client made instruction to purchase 100 investment certificates issued in Austria, which the Bank sold from his/her portfolio at a price of EUR 100 per unit. The investment certificate was previously purchased by the Bank from the issuer at a price of EUR 99.80 per unit. The Issuer charges a Structuring fee when issuing an investment certificate of 3% from the invested amount. Client has an Investment Account maintained with the Bank.

#### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of investment service “execution of orders on behalf of clients” under paragraph 4.3.a) Information on Costs and Charges <sup>3</sup> + Product costs of issuer (information from issuer) <sup>2</sup> = (1.50% x EUR 10,000) + (EUR 100 – EUR 99,80) x 100 pieces + EUR 300 = EUR 150 + EUR 20 + EUR 300 = EUR 470
Ongoing costs:	Costs of ancillary service „safekeeping and administration of financial instruments for the account of clients, including custodianship and related services“ <sup>1</sup> = 0.80% x EUR 10,000 = EUR 80
One-off exit costs:	EUR 0

Overview of costs over time and their composition:

Table of costs No. 11	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
<b>Costs of investment and ancillary service</b>	EUR 170.00 (1.70%)	EUR 80.00 (0.80%)	EUR 0.00 (0.00%)	EUR 250.00 2.50%
<b>Product costs</b>	EUR 300.00 (3.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 300.00 (3.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 470.00 (4.70%)	EUR 80.00 (0.80%)	EUR 0.00 (0.00%)	<b>EUR 550.00 (5.50%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 80.00 (0.80%)	-	<b>EUR 80.00 (0.80%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 80.00 (0.80%)	EUR 0.00 (0.00%)	<b>EUR 80.00 (0.80%)</b>

**Description:** Total annual costs borne by the client during the course of the investment amount from EUR 80 to EUR 550 (from 0.80% to 5.50% from invested amount EUR 10,000). The cumulative effect of the total cost on return of the client’s investment is therefore maximum **5.50% p.a.**

**Note:** If client sells the security, then the bank’s consideration for the sale of a security issued abroad is up to 1.50% from transaction volume, min. EUR 80 under paragraph 4.3.a) Information on Costs and Charges.

### Example 12

Type of investment service:	<b>Reception and transmission of orders in relation to one or more financial instruments</b>
Type of financial instrument:	<b>mutual fund units (domestic)</b>
Trade type (under Agreement):	Investments in mutual funds managed by Tatra Asset Management, správ. spol., a. s. (including redemptions)
Invested amount:	<b>EUR 10,000</b>

Client purchases 100.000 pieces of PL TAMs at a rate of EUR 0.1 per one piece of PL TAM. The client has a unit-holder account in the Bank. The TER (Total Expense Ratio) of the mutual fund is 2.94% p.a. The first year's exit fee is 3%, in the second year 2%, and in the third year 1% of the invested amount.

#### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of investment service "reception and transmission of orders in relation to one or more financial instruments" under paragraph 4.4.a) Information on Costs and Charges = EUR 0
Ongoing costs:	Product costs of issuer (information from issuer) <sup>2</sup> = 2,94% x EUR 10,000 = EUR 294
One-off exit costs:	3% x EUR 10,000 = EUR 300 (maximum)

#### Overview of costs over time and their composition:

Table of costs No. 12	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
<b>Costs of investment service</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Product costs</b>	EUR 0.00 (0.00%)	EUR 294.00 (2.94%)	EUR 300.00 (3.00%)	EUR 594.00 (5.94%)
- thereof inducements	EUR 00.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Annual costs during the course of the investment (respecting the fund's investment horizon)</b>	EUR 0.00 (0.00%)	EUR 294.00 (2.94%)	EUR 0.00 (0.00%)	<b>EUR 294.00 (2.94%)</b>

**Description:** Total annual costs borne by the client during the course of the investment (as far as the fund's investment horizon is met) amount to EUR 294 (2.94% of the invested amount of EUR 10.000). The cumulative effect of the total cost on return of the client's investment, thus respecting the fund's investment horizon, is **2.94% p.a.**

**\*Note:** If the client fails to meet the fund's investment horizon of the mutual fund in the first year, the total annual costs of the client will increase to EUR 594 (5.94% of the invested amount). If the client fails to meet the fund's investment horizon of the mutual fund in the second year, the total annual costs of the client will increase only in the second year to EUR 494 (4.94% of the invested amount). If the client fails to meet the fund's investment horizon of the mutual fund in the third year, the total annual costs of the client will increase only in the third year to EUR 394 (3.94% of invested amount).

### Example 13

Type of investment service:	<b>Reception and transmission of orders in relation to one or more financial instruments</b>
Type of financial instrument:	<b>units or similar securities of foreign mutual fund</b>
Trade type (under Agreement):	Commission agreement (procurement of purchase/sale of securities)
Invested amount:	<b>EUR 10,000</b>

Client purchases on his/her own initiative units or similar securities of a foreign mutual fund managed by Raiffeisen Kapitalanlage-Gesellschaft m.b.H. worth EUR 10.000 with financial settlement from the current account of the client maintained with the Bank in EUR. The client has an Investment Account maintained with the Bank. The Bank received from the issuer the incentive of EUR 50 and the TER (Total Expense Ratio - interim fees during the year) of the foreign mutual fund was 2% p.a.

#### Calculation of total costs/fees borne by the client:

One-off entry costs:	Costs of investment service „reception and transmission of orders in relation to one or more financial instruments“ under paragraph 4.3.a) Information on Costs and Charges = (1.50% x EUR 10,000) = EUR 150
Ongoing costs:	Costs of ancillary service „safekeeping and administration of financial instruments for the account of clients, including custodianship and related services“ <sup>1</sup> + Product costs of issuer (information from issuer) <sup>2</sup> = (0.40% x EUR 10,000) + (2% x EUR 10,000) = EUR 40 + EUR 200 = EUR 240
One-off exit costs:	EUR 0

#### Overview of costs over time and their composition:

Table of costs No. 13	One-off entry costs	Ongoing costs	One-off exit costs	Total costs
<b>Costs of investment and ancillary service</b>	EUR 150.00 (1.50%)	EUR 40.00 (0.40%)	EUR 0.00 (0.00%)	EUR 190.00 1.90%
<b>Product costs</b>	EUR 0.00 (0.00%)	EUR 200.00 (2.00%)	EUR 0.00 (0.00%)	EUR 200.00 (2.00%)
- thereof inducements	EUR 0.00 (0.00%)	EUR 50.00 (0.50%)	EUR 0.00 (0.00%)	EUR 50.00 (0.50%)
<b>FX costs</b>	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 (0.00%)	EUR 0.00 0.00%
<b>Costs in the first year of the investment</b>	EUR 150.00 (1.50%)	EUR 240.00 (2.40%)	EUR 0.00 (0.00%)	<b>EUR 390.00 (3.90%)</b>
<b>Annual costs during the course of the investment</b>	-	EUR 240.00 (2.40%)	-	<b>EUR 240.00 (2.40%)</b>
<b>Costs in the last year of the investment</b>	-	EUR 240.00 (2.40%)	EUR 0.00 (0.00%)	<b>EUR 240.00 (2.40%)</b>

**Description:** Total annual costs borne by the client during the course of the investment amount from EUR 240 do EUR 390 (from 2.40% to 3.90% from invested amount EUR 10,000). The cumulative effect of the total cost on return of the client's investment is therefore maximum **3.90% p.a.**

**Note:** If client sells units or similar securities of foreign mutual fund, then the bank's consideration for the sale of units or similar securities of foreign mutual fund is up to 1.50% from transaction volume, min. EUR 80 under paragraph 4.3.a) Information on Costs and Charges.

**Notes:**

- <sup>1</sup> The fee for the keeping of an Investment Account depends on the type of financial instrument and on the country in which the financial instrument was issued. The fee for the keeping of the Investment Account as an annual interim fee for the ancillary service “safekeeping and administration of financial instruments for the account of clients, including custodianship and related services” is charged to the client in line with Service Charges of Tatra banka, a.s. for services provided in the field of securities, with a minimum amount of EUR 40 per year.
- <sup>2</sup> Product costs associated with the relevant financial instrument are reported on the basis of information from the manufacturer of the relevant financial instrument.
- <sup>3</sup> Under the Best Execution Policy in Tatra banka, a.s.

For a more detailed description of the nature, risks, costs, fees, potential returns and losses associated with the relevant derivative financial instruments and/or securities containing the derivative covered by Regulation (EU) No 1286/2014 of the European Parliament and of the Council of 26 November 2014 on key information documents for packaged retail and insurance-based investment products (PRIIPs) with effect from 3 January 2018, see a standardized **Key information document** for the relevant financial instrument. The relevant documents are available on the Bank's website [www.tatrabanka.sk/priips](http://www.tatrabanka.sk/priips).